

Wilson McDowell, SIOR, CCIM

Managing Director

Current Responsibilities

Wilson McDowell recently joined JLL as a Managing Director for the Orlando office. He has been active in the commercial real estate industry since 2005 and is consistently recognized as one of the top industrial real estate brokers in Central Florida. Wilson specializes in representing tenants, buyers, sellers and landlords in the disposition, acquisition, development and leasing of industrial real estate. He has had significant experience in site selection for new locations, consulting on current real estate assets and assisting industrial real estate users and investors with development and investment strategies.

Experience

Prior to joining JLL, Wilson was the Managing Director and Principal of Cite Partners, a successful brokerage and property management firm that he founded with three partners in 2014. Before starting Cite Partners, Wilson was the Managing Director at Colliers International for over nine years where he was consistently ranked as one of the top ten brokers in the region.

Since 2005, Wilson and the industrial team have been responsible for the sales, leasing and development of almost 25 million square feet with a transaction value of over \$875 million.

Education and Affiliations

Wilson earned a B. A. in Economics from Davidson College in North Carolina. In addition, he holds the following designations:

- Certified Commercial Investment Member
- Society of Industrial and Office Realtor
- Florida Real Estate Broker

Achievements

- CoStar Power Broker – 2017, 2016, 2015
- NAIOP Industrial Broker of the Year – Landlord Rep – 2015
- NAIOP Industrial Broker of the Year – Combined – 2015, 2014
- NAIOP Industrial Broker of the Year – Tenant Rep – 2014

Contact

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Representative clients:

Prologis

Orlando Central Park/South
Orlando Corporate Center
CrownPointe
Orlando, FL
Landlord Rep - 3.6M s.f.

Bluescope Properties Group

Mid Florida Logistics Park
Apopka, FL
Landlord Rep – 2.5M s.f.

McCraney Property Co

Bent Oak Industrial Park
Orlando, FL
Landlord Rep - 1.7M s.f.

Alpha Industrial

West Park I – XI, Orlando, FL
Landlord Rep - 535,385 s.f.

Bluescope Properties Group

The Park @ 429, Ocoee, FL
Landlord Rep - 441,175 s.f.

Bloem LLC

3000 W Orange Ave, Apopka, FL
Tenant Rep - 369,537 s.f.

MC Assembly

425 North Dr, Melbourne, FL
Tenant Rep - 134,900 s.f.