Based in South Florida, Mr. Dowd is responsible for overseeing Encore's national retail platform. Prior to Encore, he ran The Dowd Companies, a commercial real estate consulting and development firm. Prior to running his own company, he was Senior Vice President of Development and Acquisitions for The Goodman Company based in West Palm Beach, Florida for 18 years. While at The Goodman Company he was responsible for all facets of the company's development program throughout the Southeast US, Mid-Atlantic states and in Florida, including the negotiation and acquisition of land, overseeing the entitlement and construction process, and securing anchor tenant leases. John was personally involved in the development of 4.2 million square feet of shopping centers and the creation of two large wetland mitigation banks. John is a graduate of Colorado State University. He is also a Governor appointed trustee on the District Board of Trustees for Palm Beach State College in Palm Beach County, Florida.